



Ten Reasons Why Selecting PeopleFirst' Career Transition Services is a "Value-Added" Service

1. Knowing that separated employees will get the help they need encourages managers to address performance and organizational problems more directly. The organization benefits and so does the employee. Studies have shown that **using professional outplacement services reduces the time required to find a job by as much as 50%.**
2. Using career transition services **reduces the potential exposure for litigation** that might result from a mishandled termination procedure. When used appropriately career transition services can **reduce severance pay and unemployment compensation costs.**
3. Studies show that over half of employers provide career transition services. **Your employees will be able to compete effectively in the job market** with others who have the advantage of career transition services.
4. You can **improve community and employee relations** by demonstrating that you care about the effects of business decisions on the lives of displaced workers.
5. "Survivor Resistance" is the primary reason changes fail within organizations. Research has shown that survivors need to feel departing fellow employees are treated fairly. Using PeopleFirst' services **reduces the traumatic effect that terminations have on separated employees, their families and their friends** still employed with the company.

6. PeopleFirst uses “**situational**” **pricing techniques** allowing sponsoring organizations to select from a menu of services. Each program can be **tailored to meet budget requirements**.
7. PeopleFirst provides a comfortable, professional for separated employees to focus on the job search process using the **latest in job search tools and techniques** to help them manage their search time more effectively.
8. At PeopleFirst separated employees progress is **monitored and coached by experienced experts**. Our clients are treated with dignity sensitivity and respect.
9. By selecting PeopleFirst, you can effectively **provide consistent services** to separated employees, regardless of their location, **nationwide**.
10. PeopleFirst provides a professional environment away from your business so that **you do not have to commit Human Resources staff or on-site facilities and equipment**.